9 Insights on Hydrogen – Southeast Asia Edition

Report Launch Webinar

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Key Findings

- 1 Without increased support to develop renewable energy in Southeast Asia, the affordability of electricity and renewable hydrogen will be at risk.
- 2 Low-carbon hydrogen should be reserved for 'no regret' applications where no electrification alternatives exist.
- **3** Southeast Asia's rapidly growing heavy industries offer a timely opportunity to establish a low-carbon industrial sector.
- **4** Southeast Asian countries should avoid overestimating their role as renewable hydrogen exporter in the dynamic global Power-to-X (PtX) market.



Understanding the drivers and interests for hydrogen globally and in Southeast Asia

Estimates of global hydrogen demand in 2050: selected scenarios



- → Hydrogen hype over 50 countries worldwide developed a hydrogen strategy.
- → Geopolitical challenges affecting global supply chains for energy and industrial products.
- → Strong dependence on fossil fuels in Southeast Asia, especially on coal and moving towards fossil gas (LNG).
- → Half of existing pilot projects in the region funded by international sources.



3 | Agora Energiewende and Agora Industry (2023). Note: Final energy does not include feedstocks and other non-energy use; ETC = Energy; Transition Commission; BNEF = BloombergNEF; IRENA = International Renewable Energy Agency; IEA = International Energy Agency. Final energy figures taken from respective sources.

Insight 1: Clear long-term support for the development of renewables is crucial to reduce the cost of electricity and hydrogen production

Sensitivity of hydrogen cost depending on CAPEX, WACC, and FLH



- → Despite good renewables resources, the costs of wind and solar power in Southeast Asia are high today compared to other countries
- → Future competitiveness of renewable H₂ will be influenced by electricity costs (including FLH), CAPEX (especially electrolyser) and financial risks (WACC).
- → Priority: a supportive regulatory/policy framework for renewables electricity will help increase the competitiveness of hydrogen



Insight 2: The role of clean H₂ for climate neutrality is crucial but secondary to direct electrification

Need for molecules in addition to green electrons

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Green molecules needed for climate neutrality by 2050?	Industry	Transport	Power sector	Buildings
'No-regret'	 Non-energy use¹: Feedstock: ammonia, chemicals, fertilisers Reaction agents: DRI steel 	 Long-haul aviation Maritime shipping 	 Renewable energy back-up, depending on wind and photovoltaic share and seasonal demand structure 	 Heating grids (residual heat load²)
Controversial	• High-temperature heat	 Trucks and buses³ Short-haul aviation and shipping Trains⁴ Non-road mobile machinery 	 Absolute size of need given other flexibility and storage options 	_
Bad idea	Low-temperature heat	 CarsLight-duty vehicles Two- and three-wheelers	-	 Building-level heating

Agora Energiewende and Agora Industry (2024), *Hydrogen may also be used as a reaction agent and/or feedstock in bio-refineries. ** After using renewable energy, ambient and waste heat as much as possible. Especially relevant for large existing district heating systems with high flow temperatures. Note that according the UNFCCC Common Reporting Format, district heating is classified as being part of the power sector. *** Series production currently more advanced on electric than on H2 for heavy duty vehicles and buses. H2 heavy duty to be deployed at this point in time only in locations with synergies (ports, mines, industry clusters). **** depending on distance, frequency and energy supply options.



Insight 3: Renewable H₂ can enhance energy security by mitigating dependency on fossil fuel imports

ASEAN's fossil gas trade balance



- → SEA expected to become a net importer of natural gas by 2025
 - LNG market expected to tighten
 - Exposition to fossil gas price shocks
- → Fossil gas is also not compatible with long-term climate goals (fugitive upstream emissions)
- → Prioritising fossil-based H2 with CCS increases gas demand
- → Domestic renewable hydrogen mitigates the region's energy imports and diversify value chains



(II) Fossil-based H_2 with CCS is unlikely to be a competitive option for the region; the potential for cost declines in renewable H_2 is bigger.

Costs of renewable H_2 and fossil-based H_2 with CCS for selected countries in Southeast Asia



underground pipeline storage to maintain near constant hydrogen delivery for industrial off-take.

Levelised Cost of hydrogen (LCOH) for hybrid (photovoltaic and wind) production in selected regions of Southeast Asia, 2030



Oeko Institut, Agora Energiewende % Agora Industry (2023). Note: Agora H2 PyPSA model, Full load hours of renewables are collected for optimal locations in respective countries. Natural gas 7 | prices: JKM LNG Index, Fossil H2 with CCS is based on steam methane reforming with 95% of capture rate. Renewable H2 is based on the optimised hybrid capacities of wind & solar PV, including Agora electricity and hydrogen storage costs, but excluding transport costs / Agora Industry (2024) based on Agora H2 PyPSA model. Note: Island system (renewables not connected to the grid) with

Insight 4: Targeted use of renewable H₂ can provide a boost to the decarbonisation of industry in Southeast Asia

Historical and forecasted crude steel capacity in ASEAN-6





(II): Targeted use of renewable H₂ can provide a boost to the decarbonisation of industry in Southeast Asia

Annual ammonia and fertiliser production, consumption and exports: Indonesia and Malaysia





Insight 5: Green ammonia should be reserved to the decarbonisation of the fertiliser and shipping industries. Its use in coal-power plant co-firing is inefficient and costly.

LCOE for dierent technologies including ammonia co-firing in selected countries



Recent interest in SEA for ammonia co-firing to decarbonise young coal power plants fleet

- → Economically inefficient: high retrofitting costs
- → High emissions: ammonia used as a 20-50% co-firing in SEA leads to higher CO₂ emissions than existing gas-fired plants
- → Application priorities lie in the chemical, fertilisers industry and shipping.
- → High demand levels for ammonia could have important implications for food prices and security



Insight 6: The potential future market for hydrogen vehicle is shrinking daily.

Individual and overall efficiencies for cars with different vehicle drive technologies



BEV versus FCEV annual sales globally (passenger vehicles)



Agora Agora Industrie

11 | Agora Energiewende and Agora Verkehrswende (2018). Note: Individual efficiencies are indicated in parentheses. Multiplied together, the individual efficiencies yield the overall cumulative efficiencies in the boxes / BNEF (2023)

Insight 7: Power infrastructures should be prioritised in the short-to-medium term and H₂ infrastructure development should integrate energy, industrial, climate and trade considerations.

Overview of existing, planned and proposed fossil gas and LNG infrastructure in Southeast Asia



Given the importance of electricity in decarbonisation goals, **power infrastructure (especially national ones) should be prioritised**

- → Investment in (fossil) gas infrastructures should consider the future H₂-economy, as to avoid higher costs, stranded assets and carbon lock-ins.
- → H₂ infrastructure planning need to consider interaction with power sector and industry development, as to define a resilient "no-regret" low-carbon hydrogen infrastructure.
- → Initially, off-grid H₂ projects can help develop local infrastructure that would later be integrated into a broader system plan.



Insight 8: Hydrogen trade will be regional but Southeast Asian countries could capitalise on their proximity to key demand centres in East Asia for the export of PtX products.

Cost comparison of exporting ammonia from selected countries to Japan in 2030



Hydrogen and PtX trade in SEA

- → Techno-economic factors render PtX more competitive than compressed H₂ over long distances
- PtX products more competitive when used directly
- → Socio-economic benefits of valueadded products (green steel, fertiliser)

High renewables costs to the disadvantage for the region

- → Short-term: focus on domestic and regional demand
- → Long-term: use proximity advantage to East Asia, to export PtX products



Insight 9: Clear and resilient long-term policy frameworks will attract investors and increase local value creation.



Key Points

- National and regional hydrogen strategy and governance to attract investments
- → R&D and capacity building to accompany the uptake of hydrogen and the transformation of the value-chains in the region

→ Financing of hydrogen projects

- Various types of financing mechanisms (equity vs. debt)
- Help of international financial institutions to reduce firstmover's risks (World Bank, ADB)



Hydrogen strategies in Southeast Asia as of March 2024

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Thank you for your attention!

Do you have any questions or comments?

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