## <u>Factors influencing the adoption of decentralised fertiliser systems</u>



## Economic enablers

- → Availability of cheap renewables or renewable grid electricity
- → Cooperation between fertiliser manufacturers and farmers (ideally via long-term offtake agreements)
- → Consumer demand for agricultural products made with renewable fertilisers
- → High dependence on fertiliser imports and global market fluctuations
- → Limited access to centralised fertiliser supply chain (high retail prices, transport distances)



## Enablers at farm level

- ightarrow Preferably safe-to-handle fertiliser forms
- → Willingness to switch from fossil-based to renewable nitrogen fertilisers

In case of direct ammonia fertilisation:

- → Mechanisation and access to special equipment for safe application
- → Farmer training for safe handling procedures